

Microsoft Dynamics 365 tutorials

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Madeira is the codename for Microsoft Dynamics 365. **Dynamics 365** is a cloud-based service provided by Microsoft and it is the next generation intelligent business applications provided in the Cloud. Dynamics 365 integrates CRM (Customer Relationship Management) and ERP (Enterprise Resource Planning) Cloud solutions into one Cloud service, delivered by purpose-built applications. It enables end-to-end business processes driven by powerful User interface navigation which has Powerful tools.

Microsoft Dynamics 365 is a powerful tool. It has many unique features that empower organisations to bridge common business challenges and technology pitfalls that would usually hinder the adoption of a CRM solution.

Audience

This Microsoft Dynamics 365 tutorials is targeted for Microsoft Dynamics CRM developers, administrators, consultants and power users who want to learn Dynamics 365 from the basics. Through this tutorial, you will all about the enhanced functionalities of Dynamics 365 and also you will learn how to customize, configure and explore advanced configurations and customization options. Microsoft Dynamics CRM tutorials has been developed from the basics with step-by-step instructions and Screenshots.

Microsoft Dynamics CRM Tutorials.

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Microsoft Dynamics 365 Basics

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▸ Navigation and User Interface

▸ What is an Entity?

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Microsoft Dynamics 365 for Sales

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▸ How to create an Entity in Dynamics CRM?.

▸ Creating Entity Form in Dynamics CRM

▸ Different Sales Module Entities

▸ How to create a lead.

▸ How to create an opportunity?

▸ How to add a Lead Source?

▸ How to convert a lead to an Opportunity.

▸ Relationships in Dynamics CRM : 1:N, N:1, N:N

Microsoft Dynamics 365 for Service.

▸ Service Dashboards.

▸ Service Reports

Microsoft Dynamics 365 for Marketing.

▸ Marketing Module Entities

▸ Marketing Dashboards.

▸ Marketing Reports